

Solutions Delivered



Key Features

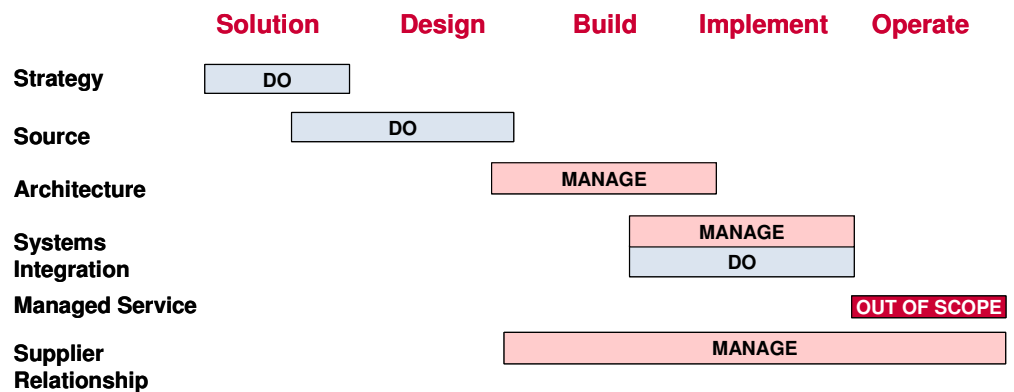
- Strategic consulting to define requirements
- Expert sourcing and outsourcing capability to select preferred suppliers and systems
- Manage delivery using expert programme managers
- Provide Programme Management Office
- Our own subject matter experts used to challenge suppliers and unblock obstacles to successful implementation
- Corporate relationship skills used to align delivery of solution with strategic business needs
- Core capability in Supplier Relationship Management used to increase probability of long term success
- Flexible ways of working in line with typical SME culture and needs

Key Benefits

- Single Point of Contact
- Assures alignment between strategy, business need and system delivery
- Big 4 consultancy expertise without the baggage
- Small enough to be responsive to your needs but uses a proven, scalable resourcing model using subject matter experts
- Business focus approach to systems delivery
- Continuity and delivery assurance
- Expert relationship management resources, tools and methodologies, as part of the supplier management process

SolutionsDelivered is a high value IT systems strategy, selection, and delivery assurance solution. Targeted at Small to Medium Sized Enterprises (SMEs), **SolutionsDelivered** combines business consulting with systems architecture, and delivery management.

SMEs have particular **needs**, requiring **flexibility** and **rapid delivery**. We have developed a systems delivery solution specifically for SMEs, comprising 5 key steps



Each of these steps has a set of defined objectives, tasks and deliverables

	Solution	Design	Build	Implement	Operate
Example Objectives	<ul style="list-style-type: none"> • Review business strategy • Align with NHS frameworks • Engage stakeholders 	<ul style="list-style-type: none"> • Complete solution design • Source systems products/ services • New processes designed 	<ul style="list-style-type: none"> • Establish PMO - risks, budgets - progress, reporting • Quality assurance in place • Onboard suppliers 	<ul style="list-style-type: none"> • Coordinate solution delivery • Manage PMO • Manage supplier relationships 	<ul style="list-style-type: none"> • Support client's ongoing management of suppliers
Typical Tasks	<ul style="list-style-type: none"> • Alignment check • Communications/ Engagement Plan • Strategic review • Conduct business interviews 	<ul style="list-style-type: none"> • RFP process • Systems design workshops • Process design workshops 	<ul style="list-style-type: none"> • Define Performance Management • Establish Risk Management • Build training plan 	<ul style="list-style-type: none"> • Stakeholder management meetings • Ongoing reporting • Risk reviews • Manage issues 	<ul style="list-style-type: none"> • Alignment checks • Supplier benchmarking • User surveys
Sample Deliverables	<ul style="list-style-type: none"> • Requirements definition • Conceptual design • Critical Success Factors 	<ul style="list-style-type: none"> • Logical IT design • Systems products/ services chosen • Process changes identified 	<ul style="list-style-type: none"> • Solutions architecture • Build plans linked with design • Suppliers on board • Risk register in place 	<ul style="list-style-type: none"> • Solution implemented • Ongoing reporting and performance management in place • Handover PMO to BAU at client 	<ul style="list-style-type: none"> • Suppliers meeting performance expectations • Low cost of ongoing supplier management • Year on year cost improvements

SMEs typically want solutions implemented rapidly, and with as little fuss as possible, yet most systems projects are split into phases, requiring different service providers to be engaged at each step. We provide a Single Point of Contact from definition of business needs to solution implemented, thereby assuring continuity and alignment between the Business and IT agendas. We use Subject Matter Experts to support & challenge implementation activities.

To Contact Us for an initial discussion :-

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